CROWN BUILDERS

Satisfaction Survey



Survey Completed. 100% of responses were >2.

Contact:	Gary Judd	Neighborhood:	James Hardie	
Project Address:	101 Chesney Glen Drive			
Project City:	Matthews			
Project State:	NC			
Email:	gardojudd@earthlink.com			
Phone:	(704)847-1460			
Completion Date:	09/15/2015			
Survey Name:	James Hardie Survey Template			
Survey Type:	Shortly After Closing			
Survey Completed:	Thursday December 17th, 2015 3:47 PM EST			
Survey Completion Mode:	Email			
				Print Survey

- 1. **Concern For Needs** The salesperson sought to understand my needs.
- 2. **Sales Solutions -** The salesperson presented appropriate solutions for my project.
- 3. **Follow Up** The salesperson followed up with me in an appropriate and timely manner.
- 4. **Communication** The staff at Crown Builders communicates with me effectively.
- 5. **Project Manager Professionalism** The Project Manager assigned to my project was professional and courteous.
- Professional & Organized Crown Builders is organized and professional.
- 7. Clean & Safe The job site is kept clean and safe.
- 8. Quality: Workmanship/Materials/Crew I am satisfied with the quality of the workmanship, materials used and the construction crew.
- 9. Value I feel I am receiving a fair value for my money.
- 10. Likely To Recommend I am likely to recommend Crown Builders to a friend.
- 11. **Use Comments** May we use your name and the comments you've shared today within our newsletters or publications?

Strongly Jisagree	Strongly Agree
n/a 0 1 2 3	4
n/a 0 1 2 3	4
n/a 0 1 2 3	4
n/a 0 1 2 3	4
n/a 0 1 2 3	4
n/a 0 1 2 3	4
n/a 0 1 2 3	4
n/a 0 1 2 3	4
n/a 0 1 2 3	4
n/a 0 1 2 3	4
n/a Yes N	

- 12. Lead Source How did you hear about Crown Builders?
- 13. Area For Improvement In what area(s) do you think Crown Builders fell short of your expectations if at all?
- 14. Area Of Satisfaction In what area(s) were you most satisfied with your experience with Crown Builders and why?
- 15. **Current Referrals** Do you know anyone who would be interested in receiving information about the services and products offered by Crown Builders?
- 16. Recognize Excellence Is there anyone at Crown Builders you would like to recognize for their exceptional service?

GuildQuality's mission is to help building and real estate professionals improve the way they do business. We measure quality and customer satisfaction for companies that seek to deliver a consistently superior customer experience. Email us with questions or call: 888-355-9223.

